

## Company Overview:

Mount Street is a leading solutions provider to the investment community, delivering tailored products to investors and lenders participating in a full range of credit markets. We provide services across the front, middle and back office to our clients throughout the loan lifecycle, with market leading expertise, a trusted team of professionals and a proprietary technology system driving service excellence.

## Overview:

As a Senior Associate, Real Estate Services (RES), you will partner with the US-based Mount Street team to deliver first-class, post-closing solutions to participants in the credit, structured and asset finance markets. Mount Street leverages its technology and human capital to help owners, investors and traders of debt manage their portfolios across these ever-changing markets.

The Senior Associate is primarily responsible for post-closing surveillance and credit support for Mount Street's portfolio of US-based commercial real estate loans, and assistance on CRE credit-related consulting for Mount Street's clients.

## Vacancy Reference Number: MSMS 2021-019

## Location: Kansas City

## Job Description:

<b>Business Area:</b> Real Estate Services	<b>Review Date:</b> 12 January 2021
<b>Functional Title:</b> Senior Associate	<b>Corporate Title:</b> Senior Associate
<b>Essential Job Duties</b> <ol style="list-style-type: none"> <li>1. <b>Asset Management.</b> Directly responsible for a large portfolio of CRE loans with above average complexity or which involve assets at a heightened risk of default.           <ul style="list-style-type: none"> <li>○ Demonstrates a detailed understanding of the structure, business plan, players and current status of each deal in his / her portfolio.</li> <li>○ Proactively monitors key performing indicators, critical dates, and covenanted performance of underwritten business plan. Identifies and, where empowered by the client, resolves areas of noncompliance.</li> <li>○ Able to interpret governing documents together with current events, then recommend and implement an effective course of action to the client within assigned portfolio.</li> </ul> </li> <li>2. <b>Consulting.</b> Assists the Director of Real Estate Services in project management and production activities related to Real Estate Services consulting projects, which can cover a broad range of credit-related CRE topics and timeframes.</li> <li>3. <b>Training and Mentoring.</b> Mentors and develops junior members of the RES team and serves as a point of escalation to address matters within the portfolio or on consulting assignments.</li> <li>4. <b>Client Facing.</b> Earns the confidence of Mount Street clients by demonstrating depth and breadth of portfolio knowledge during active participation in weekly client calls, quarterly asset reviews and daily interactions. Where appropriate, offers strategic recommendations to client as it relates to the enforcement of its rights and remedies under governing documents. May provide guidance to clients on restructuring of modified or non-performing loans.</li> </ol>	

5. **Deliverable Preparation.** Delivers high quality internal and external deliverables that conform to department and client published standards.
6. **Functional Support.** Offer functional project support to client-related initiatives as needed (onboarding of loans, document management, etc.).

Expected Travel: 10%-25%

### Skills and Competencies

- Significant experience in the commercial real estate industry
- Exceptional attention to detail, strong organizational skills, and robust capacity for problem solving
- Expertise in commercial real estate fundamentals including underwriting, loan servicing, cash management and treasury practices), specialty property and deal types, macro and micro market events and trends, complex capital structures from debt and equity perspectives, securitizations (CLO's, CDO's, and CMBS loans), warehouse line & financing structures
- Knowledge of Capital Markets including syndicated transactions, macro and micro market events and trends, complex capital structures from debt and equity perspectives, securitizations (CLO's, CDO's, and CMBS loans), warehouse line & financing structures
- Knowledge of Servicing Agreements and the Servicing Standard. Able to independently ascertain action needed to deliver on service level obligations and confirm compliance with client obligations.
- Demonstrates expertise in the predevelopment, entitlement, and construction process. Provides advice and counsel to clients in complex construction lending scenarios and loans with a heightened potential for default.
- Strong computer skills with emphasis on Microsoft Excel, Word, and Outlook and ability to learn new systems or other software as implemented
- Ability to self-direct at a high level to meet imposed deadlines in a fast paced, demanding environment.
- Strong analytical and problem solving skills; ability to identify when something needs to be escalated within the organization.
- Strong professional communication skills, both verbal and written; Excellent interpersonal skills; Ability to build effective relationships internally with externally.

### Professional Examinations required (i.e. ACCA):

- Bachelor's Degree in real estate, business, finance or accounting related field or equivalent experience

**If you believe you have the correct skills sets and aptitude required for this role and are interested in joining the Mount Street Group please click on the link to submit your CV.**

**Please be assured that to ensure compliance with Data Protection rules all CV's received from prospective candidates who are not appointed will be deleted by the Company.**

**We thank you for your interest in Mount Street.**

**Mount Street are committed to a diverse and inclusive workforce which truly represents the environments in which we live and work. Through this diverse team we are able to grow, learn and understand better individual differences, life experiences, knowledge and expertise. Our employees invest in the work they do and Mount Street invests in them. When recruiting for our team, we openly welcome all candidates and their unique contributions irrespective of education, culture, ethnicity, race, sex, gender identity and expression, age, colour, religion, disability, sexual orientation, beliefs or any other personal characteristic.**