

## Company Overview:

Mount Street is a leading solutions provider to the investment community, delivering tailored products to investors and lenders participating in a full range of credit markets. We provide services across the front, middle and back office to our clients throughout the loan lifecycle, with market leading expertise, a trusted team of professionals and a proprietary technology system driving service excellence.

## Overview:

As a Senior Associate/Special Assets, Real Estate Services (RES), you will partner with the US-based Mount Street team to deliver first-class, post-closing solutions to participants in the credit, structured and asset finance markets. Mount Street leverages its technology and human capital to help owners, investors and traders of debt manage their portfolios across these ever-changing markets.

The Senior Associate/Special Assets is primarily responsible for managing a portfolio of non-performing loans (balance sheet and CMBS) to maximize resolution and minimize loss for Mount Street's clients.

**Vacancy Reference Number: MSMS 2021-020**

**Location: Kansas City**

## Job Description:

<b>Business Area:</b> Real Estate Services	<b>Review Date:</b> 8 April 2021
<b>Functional Title:</b> Senior Associate/Special Assets	<b>Corporate Title:</b> Senior Associate
<p><b>Essential Job Duties</b></p> <p><b>1. Asset Management.</b> Directly responsible for a portfolio of non-performing CRE loans.</p> <ul style="list-style-type: none"> <li>• Reviews and recommends approval of transactions with various resolution strategies including maturity extensions, forbearance, foreclosure, note sale and modifications.</li> <li>• Performed initial due diligence on all loans including a site inspection, engagement and review of third-party reports, engagement of listing brokers to provide a Broker Opinion of Value, and cash flow analysis.</li> <li>• Developed a resolution strategy, became responsible for communicating recommendations and obtaining approvals from the Directing Certificateholders to provide for the highest Net Present Value to the Trust.</li> <li>• Performed timely disposition through marketing, sales and contract negotiations of REO assets in portfolio acquired through foreclosure action or deed in lieu.</li> <li>• Coordinated all marketing activities for REO properties, including managing real estate agents, establishing list price, and monitoring marketing strategies. Prepares, reviews and executes listing/sales agreements, addendums and contracts.</li> <li>• Performed additional due diligence on commercial real estate backed assets to be included in new securitizations for Mount Street's clients.</li> </ul> <p><b>2. Training and Mentoring.</b> Mentors and develops junior members of the RES team and serves as a point of escalation to address matters within the portfolio.</p>	

3. **Client Facing.** Earns the confidence of Mount Street clients by demonstrating depth and breadth of portfolio knowledge during daily interactions, offers strategic recommendations to client as it relates to the enforcement of its rights and remedies under governing documents, and provide guidance to clients on restructuring of modified or non-performing loans.
4. **Deliverable Preparation.** Delivers high quality internal and external deliverables that conform to department and client published standards.

Expected Travel: 10%-25%

#### **Skills and Competencies**

- Significant experience in the commercial real estate industry
- Exceptional attention to detail, strong organizational skills, and robust capacity for problem solving
- Expertise in commercial real estate fundamentals including underwriting, loan servicing, cash management and treasury practices), specialty property and deal types, macro and micro market events and trends, complex capital structures from debt and equity perspectives, securitizations (CLO's, CDO's, and CMBS loans)
- Knowledge of Servicing Agreements and the Servicing Standard. Able to independently ascertain action needed to deliver on service level obligations and confirm compliance with client obligations.
- Strong computer skills with emphasis on Microsoft Excel, Word, and Outlook and ability to learn new systems or other software as implemented
- Ability to self-direct at a high level to meet imposed deadlines in a fast paced, demanding environment.
- Strong analytical and problem solving skills; ability to identify when something needs to be escalated within the organization.
- Strong professional communication skills, both verbal and written; Excellent interpersonal skills; Ability to build effective relationships internally with externally.

#### **Professional Examinations required (i.e. ACCA):**

- Bachelor's Degree in real estate, business, finance or accounting related field or equivalent experience

**If you believe you have the correct skills sets and aptitude required for this role and are interested in joining the Mount Street Group please click on the link to submit your CV.**

**Please be assured that to ensure compliance with Data Protection rules all CV's received from prospective candidates who are not appointed will be deleted by the Company.**

**We thank you for your interest in Mount Street.**

**Mount Street are committed to a diverse and inclusive workforce which truly represents the environments in which we live and work. Through this diverse team we are able to grow, learn and understand better individual differences, life experiences, knowledge and expertise. Our employees invest in the work they do and Mount Street invests in them. When recruiting for our team, we openly welcome all candidates and their unique contributions irrespective of education, culture, ethnicity, race, sex, gender identity and expression, age, colour, religion, disability, sexual orientation, beliefs or any other personal characteristic.**